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**2008 INDUSTRY CONFERENCE ~ COSTA DEL SOL, SPAIN**

ECAO is pleased to announce that the 2008 ECAO Industry Conference will be held in Costa del Sol, Marbella (Malaga), Spain at the **Hotel Guadalmina Spa & Golf Resort, September 7-13, 2008**. The educational seminars and social events will provide the delegates with an excellent opportunity to expand their knowledge of the electrical industry. There is a great line-up of speakers covering various topics that are essential to our members. Dan Leduc from Ogilvy Renault LLP will cover the Impact of Risk Allocation to electrical contractors, Andy Kerr, Electrical & Utilities Safety Association will discuss the importance of Arc Flash Protection and Personal Protective Equipment and Lynne Jacob will assist the members in Making More Money while having More Time Off.

Merit Travel has been assisting our members in booking flights, airport transfers and hotel accommodation in other European cities for those that wish to extend their stay elsewhere in Europe. New flights have recently been made available through Delta airlines. Please contact Joan Wallace at [joan.wallace@merit.ca](mailto:joan.wallace@merit.ca) or phone 905.895.3331 X73226. Registration forms, hotel information, program updates and sponsorship opportunities are available on the ECAO website at [www.ecao.org/events.asp](http://www.ecao.org/events.asp). For additional information, please contact Lucy Roberts at [lroberts@ecao.org](mailto:lroberts@ecao.org) or 416.675.3226 X312.

**ECAO/IBEW THIRD ANNUAL GOLF TOURNAMENT**

The third annual IBEW–ECAO golf tournament is being held at Milton's Royal Ontario Golf Club, July 8, 2008. Registration for this event is \$200.00 per person which includes BBQ lunch, green fees, power cart, welcome gift, starter kit and gourmet dinner. There are only a few spots left. Hole sponsorship is also available at \$200 per hole. If you wish to participate, contact Michelle Esposito at

[michelle\\_esposito@ibewcco.org](mailto:michelle_esposito@ibewcco.org) or Jack Dowding at [jack\\_dowding@ibewcco.org](mailto:jack_dowding@ibewcco.org) or fax the completed registration form to 416-674-9541.

## **CONTRACTOR ASSOCIATIONS PARTNER ON ENERGY EFFICIENCY TRAINING**

The Energy Efficiency Contractors' Network (EECN) has released its fall training dates as follows:

- September 11 – Ottawa
- October 28 – Hamilton
- October 30 – Barrie
- November 18 – Kitchener/Waterloo
- November 20 – Kingston
- November 25 – Toronto

The training is designed to give contractors who serve the small-medium enterprise sector a “green” advantage. The first half of the workshop will teach students to become qualified and knowledgeable on energy efficient characteristics of specific building types and technologies that fit the students’ trade expertise. The remainder of the workshop is dedicated to instructing the contractor on how to use the exclusive EECN incentive database for a one-stop-shop on Ontario incentive programs. The database is searchable by both building type and geographic area so that only the incentive programs that are relevant will be pulled by the contractor.

The training—developed with funding from the Ontario Power Authority’s Conservation Fund—first launched in January of this year to rave reviews from contractors. Extending the training to six more fall dates will fill a demand for contractors who are looking for a competitive advantage on the “green” front.

The EECN represents contractor associations and their service partners with an interest in delivering energy efficiency through contractors in Ontario. ECAO is a founding member of the EECN.

The EECN believes that capitalizing on the environmental movement is more than just reducing energy costs for a client—it’s about strengthening the contractor-client relationship for future business.

For more information please visit [www.eecn.ca](http://www.eecn.ca) or contact [lroberts@ecao.org](mailto:lroberts@ecao.org).

## **ECAO ANNUAL GENERAL MEETING**

The Association held its Annual General Meeting on June 18, 2008 at the Renaissance Toronto Airport Hotel in Toronto, Ontario. The minutes of the meeting are enclosed with this mailing. The full Annual Report for ECAO is included in *The Ontario Electrical Contractor* magazine, also enclosed. After the meeting, members enjoyed an exciting Evening at the Races at the Woodbine Racetrack sponsored by Skipwith & Associates.

## **EDWARD NORMAN RECEIVES D.J.B. WRIGHT AWARD**

Prior to ECAO’s AGM, **Edward Norman**, owner of Martin Electric (1986) Limited in Kingston, Ontario was honored for his contribution to the electrical industry with the presentation of the Douglas J.B. Wright Award. Ed is well known for his dedication and hard work on behalf of the ECAO membership. Mr. Norman has been involved in the industry at the provincial level for the past 15 years as a Director of ECAO and the ECA Quinte-St. Lawrence representative on the Electrical Trade Bargaining Agency and has served on a number of local committees, including the Joint Education

Committee. Ed has also instructed classes in ECAO's Electrical Project Supervision and Electrical Estimating Courses. Congratulations Ed!

## **2008 R.H. (HUGH) CARROLL SAFETY AWARD WINNERS**

ECAO members have consistently proven to be among the safest employers in the construction industry, with about 50% of the Lost Time Injuries compared with their competitors in the same WSIB Rate Groups. At the recent AGM, the association honored the very best from among this group of top performers, with the R.H. (Hugh) Carroll Safety Awards. The winners for Rate Group 704 are: Gemor Electric Limited, Vollmer & Associates, Mid-South Electrical Contractors and Aecon Industrial. The winners for Rate Group 830 are: Advantage Electric Thunder Bay and K-Line Maintenance & Construction.

## **ECAO LAUNCHES FAQ - MAY 2008**

FAQ refers to the Frequently Asked Questions that ECAO receives on a daily basis. It also refers to the Frequently Answered Questions that make up the collective knowledge of the ECAO. Now you can access this collective knowledge by submitting your questions to the online FAQ. Questions will be answered within 72 hours. Not only will you get your questions answered, but you will be contributing to the growing online knowledge base that benefits members of the ECAO, its staff and the general public. Don't leave those questions unanswered - visit the [FAQ](#) today!

## **ECAO SCHOLARSHIP PROGRAM DEADLINE**

ECAO firmly believes in the importance of higher education and supports those who have a desire to succeed in the electrical industry. The ECAO Scholarship Program was created to financially support a child or ward of salaried employees of association member companies attending a recognized post secondary institution. Two candidates will be eligible to receive a scholarship of \$2,000 to assist them in their quest to further their education. Application procedures and forms are available on the "Member Recognition" page of the ECAO website at [www.ecao.org](http://www.ecao.org). The deadline for applications is **July 15, 2008**. Winners will be featured in ECAO's industry magazine *The Ontario Electrical Contractor* and on the ECAO website.

## **2009 UPCOMING CONFERENCE – HALIFAX, NOVA SCOTIA**

ECAO will be holding its 2009 Annual Industry Conference in one of the world most perfect places to be – **Halifax, Nova Scotia – June 24-28, 2009** at the Marriott Halifax Harbourfront. Steeped in history, rich in culture, and refreshingly cosmopolitan, it's so beautiful you won't want to leave. So mark your calendar and get ready to join the electrical industry in Halifax, one of the world's largest natural harbours.

## **NEW DISCOUNT PROGRAMS FOR MEMBERS**

The Member Services Committee of ECAO is continuously working to provide the members with value-added and discount programs. ECAO is pleased to announce two new service providers Enterprise Rent-A-Car and Canadian Equipment Leasing Corporation.

**Enterprise Rent-A-Car** provides members a flexible, cost effective and customer service oriented program. Some of the highlights members can take advantage of is regional area flat rate rental fees, free pick up and ride back service to the customer, option to apply for direct billing, 40 different makes and models to choose from, and so much more.

**Canadian Equipment Leasing Corporation** will provide ECAO members with a preferred interest-rate capital asset leasing program on equipment and other financing opportunities for members where possible. Financing will be made available on construction equipment such as backhoes, materials handling equipment (lift trucks, pallet lifts, skyjacks, etc.), vehicles (including trucks and corporate automobiles), leaseholds and building improvements, security systems, computers, electrical testing and diagnostic equipment and other assets as agreed upon.

## **ECAO WELCOMES NEW MEMBERS**

**Brad Thompson Electric Limited** ~ Consecon, ON ~ Quinte-St. Lawrence Member ~ Accredited Representative: Brad Thompson  
**Brooklin Concrete** ~ Brooklin, ON ~ Associate Member ~ Accredited Representative: Peter Froehlich  
**Century Electrical Contractors Ltd.** ~ Mississauga, ON ~ Greater Toronto Member ~ Accredited Representative: Frank Grossi  
**Everbrite Industries Ltd.** ~ Toronto, ON ~ Greater Toronto Member ~ Accredited Representative: Karl Scherre  
**Extreme Electrical Services Limited** ~ Concord, ON ~ Greater Toronto Member ~ Accredited Representative: Nick Nicastro  
**Global Electric & Lighting Inc.** ~ Burlington, ON ~ Hamilton Member ~ Accredited Representative: Marino Peric  
**John Lief Electric Ltd.** ~ Niagara Falls, ON ~ Niagara Peninsula Member ~ Accredited Representative: John Lief  
**Northern Dynamics** ~ Cambridge, ON ~ Associate Member ~ Accredited Representative: Paul DeJong  
**Skylift Rentals Ltd.** ~ Oakville, ON ~ Associate Member ~ Accredited Representative: Bob Bilbija  
**Superior Door & Gate Systems** ~ Mississauga, ON ~ Greater Toronto Member ~ Accredited Representative: Joe DeGasperis  
**The Tradesman** ~ Thunder Bay, ON ~ Thunder Bay Member ~ Accredited Representative: Joe Simko  
**T. J. Electric** ~ Niagara Falls, ON ~ Niagara Peninsula Member ~ Accredited Representative: Tim Jones  
**Total Energy Concepts Inc.** ~ Toronto, ON ~ Associate Member ~ Accredited Representative: John Zaza  
**Wincott Electric** ~ Niagara Falls, ON ~ Niagara Peninsula Member ~ Accredited Representative: Jack Wilcox  
**Wired Synergy Inc.** ~ Ottawa, ON ~ Ottawa Member ~ Accredited Representative: Andre Picknell

## *Special Event.....*

### **2nd Annual ECRA/ESA Licence Holder Meeting**

**Only open to ALL ECRA/ESA Licence holders**



**Thursday September 25, 2008**  
1pm – 4pm  
Future Inns Cambridge  
700 Hespeler Rd (Hwy 24) Cambridge



**To Pre-Register call 1-800-498-4600**

Last years event was held in Mississauga with nearly 300 in attendance; this years Registrant's Meeting will be held in Cambridge, Ontario! The agenda consists of opening remarks by ECRA/ESA's Chair, Glenn Carr, followed by the Registrar's report delivered by Lucy Impera. Question and answer session will be provided; this will be an opportunity for you to ask licensing issues that are relevant to you. You also won't want to miss two opportune safety presentations that are provided at the conclusion of the Licence Holder Meeting. These presentations will provide valuable information on how to prevent and protect you from workplace incidents.

*Register now...Seating is limited!*